LIGHTSTONE

NY GATEWAY LOGISTICS CENTER EB-5 OFFERING

Forbes BILLIONAIRES 2024

David Lichtenstein, LIGHTSTONE CEO

I invest my own money in each of our projects. That's the Lightstone difference. We're in this together. Founded in 1988, Lightstone has a \$9.5 billion portfolio.

It is one of the largest firms that offers EB-5 investments.

Disclaimer

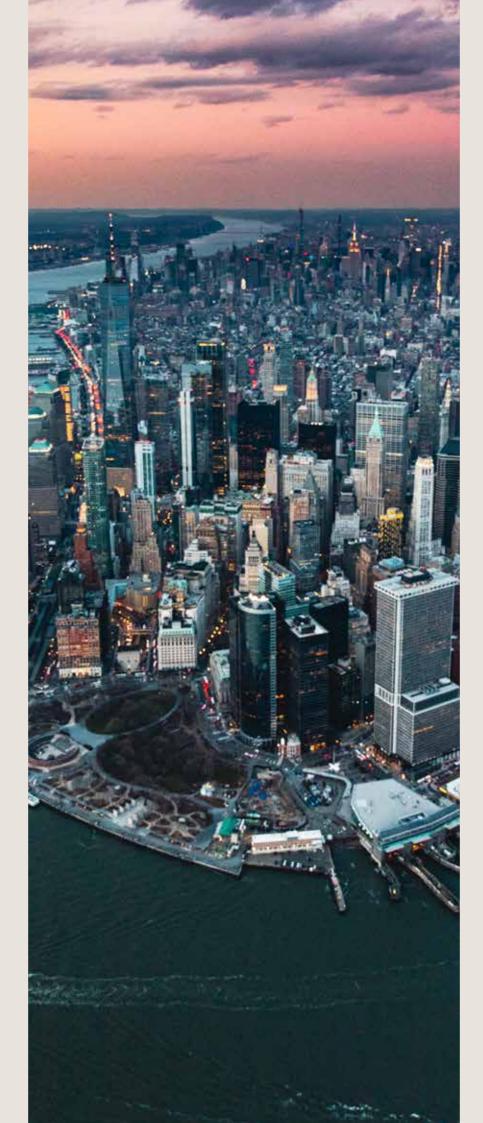
This brochure is dated as of November 2024; it is provided for informational and discussion purposes only and should not be relied upon or otherwise used in any manner by the recipient. The Company is not offering securities at this time and may elect to not offer securities to third-party investors. No money or other consideration is being solicited, and if sent in response, will not be accepted. This brochure is to be distributed to non-U.S. Persons only.

This brochure is not part of, and should not be construed as part of, any offer to sell or any solicitation of an offer to buy any limited liability company or other interest in the Gateway Logistics Fund LLC, a Delaware limited liability company (the "Company"). Such an offer can only be made through the delivery of a private placement memorandum for the Company when and as such private placement memorandum may be furnished to accredited investors.

The Company is considering an offering of securities exempt from registration under the Securities Act of 1933 (the "Securities Act"), but has not determined a specific exemption from registration under the Securities Act it intends to rely on for any subsequent sale of securities. No offer to buy any securities can be accepted and no part of the purchase price can be received until the Company determines the exemption under which the offering is intended to be conducted and, where applicable, the filing, disclosure, or qualification requirements of such exemption are met.

Each investor should consult his or her personal accountant and other advisers as to the tax, economic and other consequences of the proposed investment described in the projections and its suitability for the potential investor. Any indication of interest by an investor involves no obligation or commitment of any kind.

The information contained in this brochure is in a presentation format and therefore is quite limited in its scope and not meant to provide comprehensive descriptions or discussions of the topics mentioned herein. No warranty is given as to the completeness or accuracy of the information contained in this brochure and the views and opinions expressed in this brochure are subject to change without notice.



information.

The contents of this brochure are confidential and are not to be reproduced, copied, transferred or communicated to any third party, without the prior written consent of the Company. This brochure contains forward-looking statements within the meaning of the federal securities laws. These forward-looking statements are not historical facts, but rather are based on current expectations, estimates, projections, beliefs and assumptions about our business and industry. Words such as " anticipates," "expects," "intends," "plans," "believes," "seeks," "estimates," "should," "targets," "projects," "forecasts," and variations of these words and similar expressions are used to identify forward- looking statements. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and other factors, some of which are beyond our control and are difficult to predict. If any of these risks, uncertainties or other factors materialize, or if any of our underlying assumptions are incorrect, our actual results may differ materially from those expressed or forecasted. You should not place undue reliance on these forward-looking statements, which reflect management's view only on the date of this brochure. None of the Company, Lightstone or Lightstone Investments undertakes to update these statements or to report the result of any revision to the forward-looking statements that Lightstone or any other person or entity may make to reflect on circumstances after the date of this brochure or to reflect the occurrence of any events that may affect any of these forward-looking statements.

All future dates contained in this brochure are estimates only, and are subject to change without notice.

Illustrations contained in this brochure may be draft renderings or images. Changes may be made during further planning or development stages, and therefore the project as depicted may not resemble the project as constructed.

In displaying or furnishing this brochure, the Company reserves the right to supplement, amend or replace the information contained in this brochure at any time, but has no obligation to provide the recipient with any supplemental, amended, replacement or additional

TABLE OF CONTENTS

- **01 EXECUTIVE SUMMARY**
- **02 LIGHTSTONE**
- **03** EB-5 SPONSOR SELECTION
- 04 PROJECT OVERVIEW
- **05 PROJECT DOCUMENTS**







Executive Summary

Project Overview

JOB CREATION	FINANCING
Project completed,	Construction
over 563 jobs created	loan closed
TOTAL RAISE \$28.8 million - 36 investors	MATURITY DATE June 30, 2028
SPECIAL VISA PRIORITY Rural - 20% Set Aside	SPONSOR COMMITMENT Lightstone investing its own money
LOCATION	LEASING AND OCCUPANCY
Tobyhanna, PA	Property is 100%
(NY Metro Area)	leased and occupied
PROPERTY	EB-5 SPONSOR
Class A Logistics Center	Lightstone is a \$9.5
• 100% occupied	billion investment
• 37,174 SM property	manager based in
• 44.2 acres	New York





Project Overview

TENANT OVERVIEW

Rowan Electric Appliance

- 10 Year Lease
- \$49MM sales from this Property
- Top 3 global accounts include Home Depot, Best Buy, and Walmart

Cope Services

- 10 Year Lease
- \$59MM sales out of Property
- Third Party Logistics provided to Rowan

FORTUNE 500 US HEADQUARTERS

23 companies on Fortune 500 have headquarters in Pennsylvania:

- Comcast
- Amerisource Bergen
- Rite Aid
- PNC Financial Services Group

LIGHTSTONE OVERVIEW

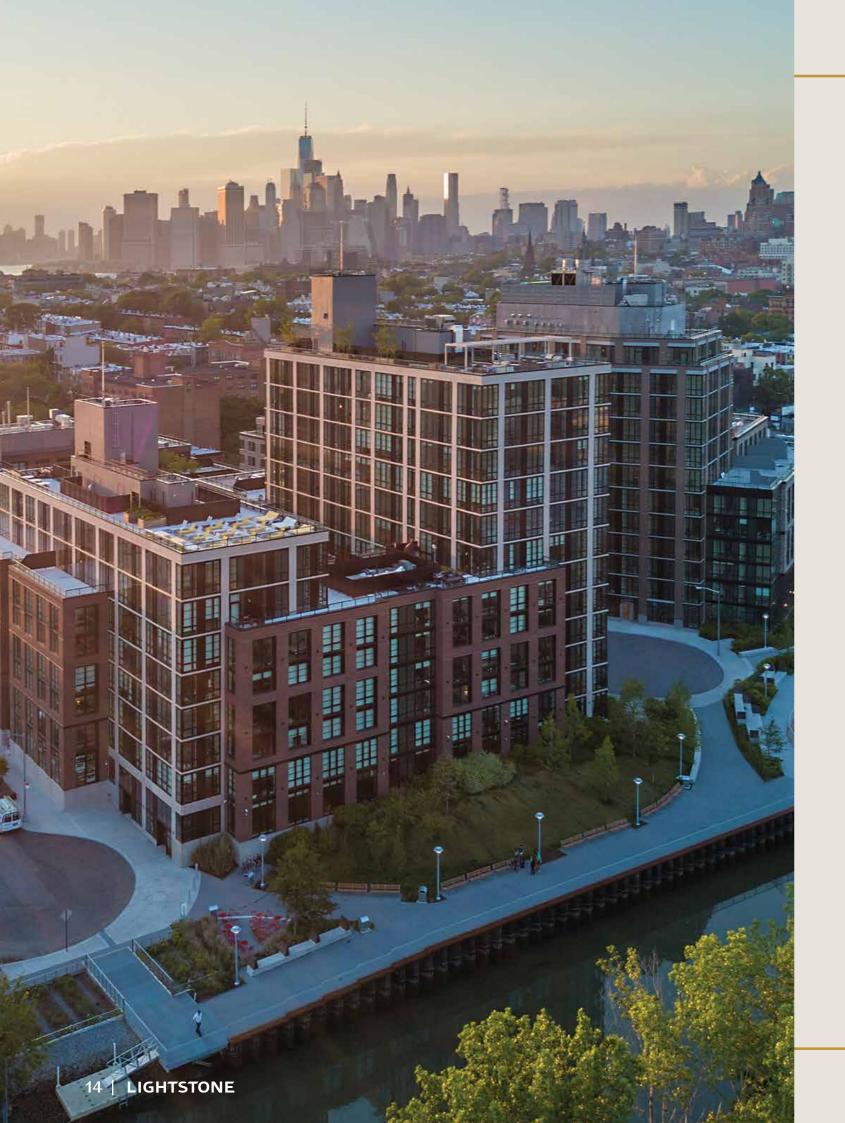
- +\$665MM in EB-5 raised
- All projects have created jobs necessary for investors to obtain Green Cards
- All projects are expected to be able to repay investors
- 98% USCIS approval of adjudicated I-526 petitions
- 100% USCIS approval of adjudicated I-829 petitions based on job creation and at-risk requirements

LOCATION OVERVIEW

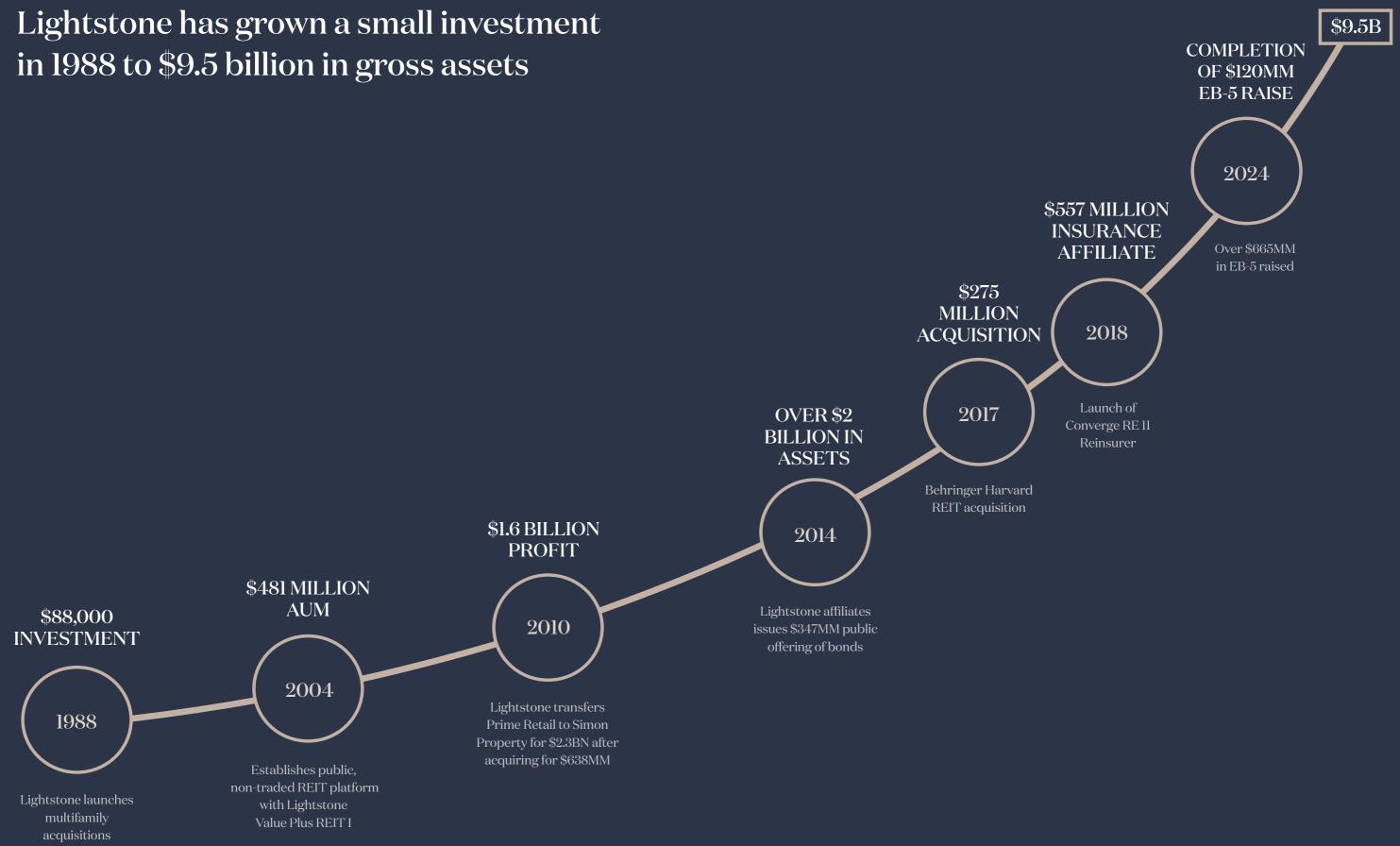
- 1-day drive to 50% of U.S. population
- 1-day drive to 60% of Canadian population
- Annual expenditure of \$1 trillion within 160 km
- #1 most populated corridor in the U.S.
- Industrial sales total exceeds 10-year average by 30%

LOGISTICS INFRASTRUCTURE

- 143 KM from Port of NY/NJ -#2 busiest port in the U.S., largest port on East Coast
- 183 KM from Port of Philadelphia

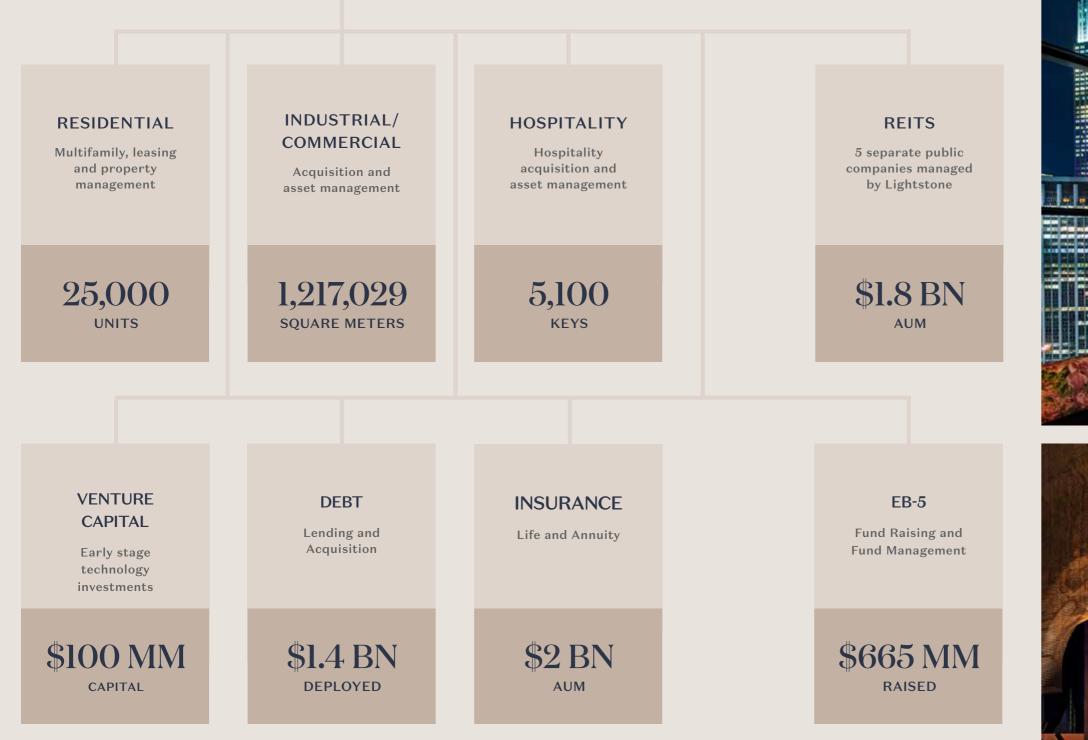


LIGHTSTONE



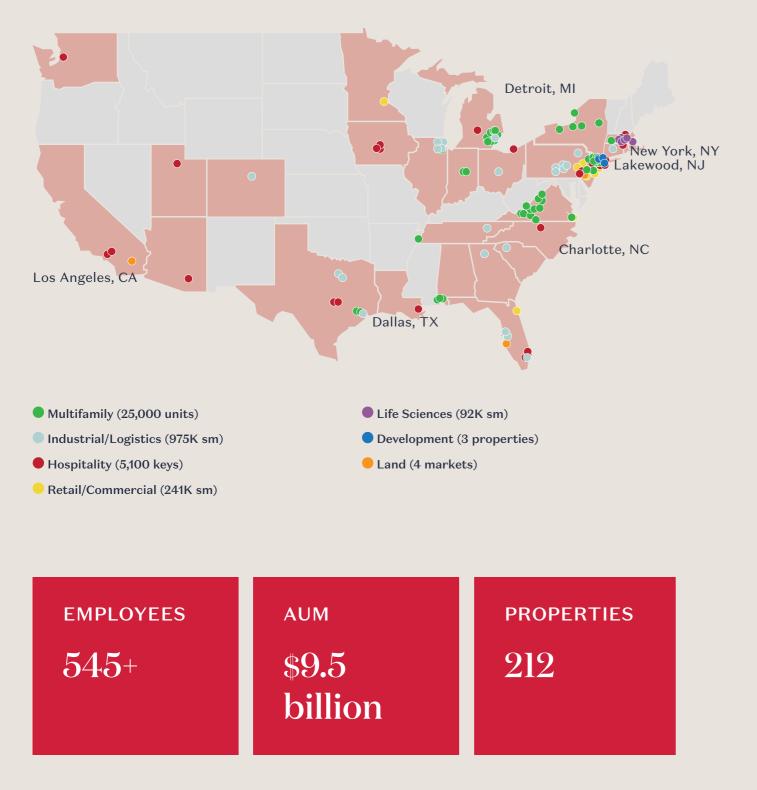
NY GATEWAY LOGISTICS CENTER

LIGHTSTONE





National Portfolio



Strong Credit Rating

Lightstone E Limit	S&P G	
High Quality Low Risk	Maalot S&P Ratings	Definitio
-	ilaaa	Extreme commit
	ilAA	Very str
IGHTSTONE NTERPRISES IMITED	ilA	Strong C somewh condition
	ilBBB	Adequa but mor
	ilBB	Less vul ongoing financia
	ilB	More vu econom to meet
	ilccc	Current favorab econom
	ilCC	Highly v but is ex
	ilD	Paymen an impu petition
Low Quality High Risk		

Legal Disclaimer: Lightstone Enterprises Limited neither guarantees nor provides any collateral for any of the obligations of the entities that will be responsible for repaying EB-5 investors; that investment will depend entirely on the success of the Project, which is subject to various risks.

lobal

ilA+

2014-2024

ons

ely strong capacity to meet financial tments. Highest Rating.

rong capacity to meet financial commitments.

Capacity to meet commitments but nat susceptible to adverse economic ons and changes in circumstances.

ate capacity to meet financial commitments, re subject to adverse economic conditions.

Inerable in the near term but faces major g uncertainties due to adverse business, al and economic conditions.

ulnerable to adverse business, financial and nic conditions but currently has the capacity t financial commitments.

tly vulnerable and dependent on ble business financial and nic conditions to meet financial commitments.

vulnerable; default has not yet occurred, expected to be a virtual certainty.

nt default on a financial commitment or breach of uted promise; also used when a bankruptcy n has been filed or similar action taken.

Executive Team



David Lichtenstein Chairman & CEO



Mitchell C. Hochberg President



Kara Morett Executive Vice President, Human Resources



Mark Green Senior Vice President, Construction



Seth Molod Executive Vice President & Chief **Financial Officer**



Moshe Lichtenstein **Chief Investment** Officer, Converge US and Chief Credit Officer



Sanford Blumenthal Senior Vice President, Investments



Joseph E. Teichman Executive Vice President & General Counsel



Jonathan Rabinow

Chief Investment Officer, Lightstone Investments



Robert Munson Senior Vice President, Industrial Asset Managemen



William G. Ellis Senior Vice President, **Chief Accounting** Officer



Lauren Levin Senior Vice President, **Chief Marketing Officer**



Eugene Rozovsky Real Estate **Debt Strategies**



Conor Mullen Senior Vice President, Vice President, Investments and Managing Director, Southeast Office



Emily Steinberg Toraason Chief of Staff, Vice President



Meir Milgraum Senior Vice President, Acquisitions









Akiva Elazary First Vice President, Investments and Asset Management



Craig Buck Chief Executive Officer, Converge US



Ariel Feldhamer Senior Vice President, Asset Management & Investments

Nationwide Presence

Vertically Integrated Team





MULTIFAMILY OPERATIONS 359

ASSET MANAGEMENT AND DEVELOPMENT

26

LEGAL 10

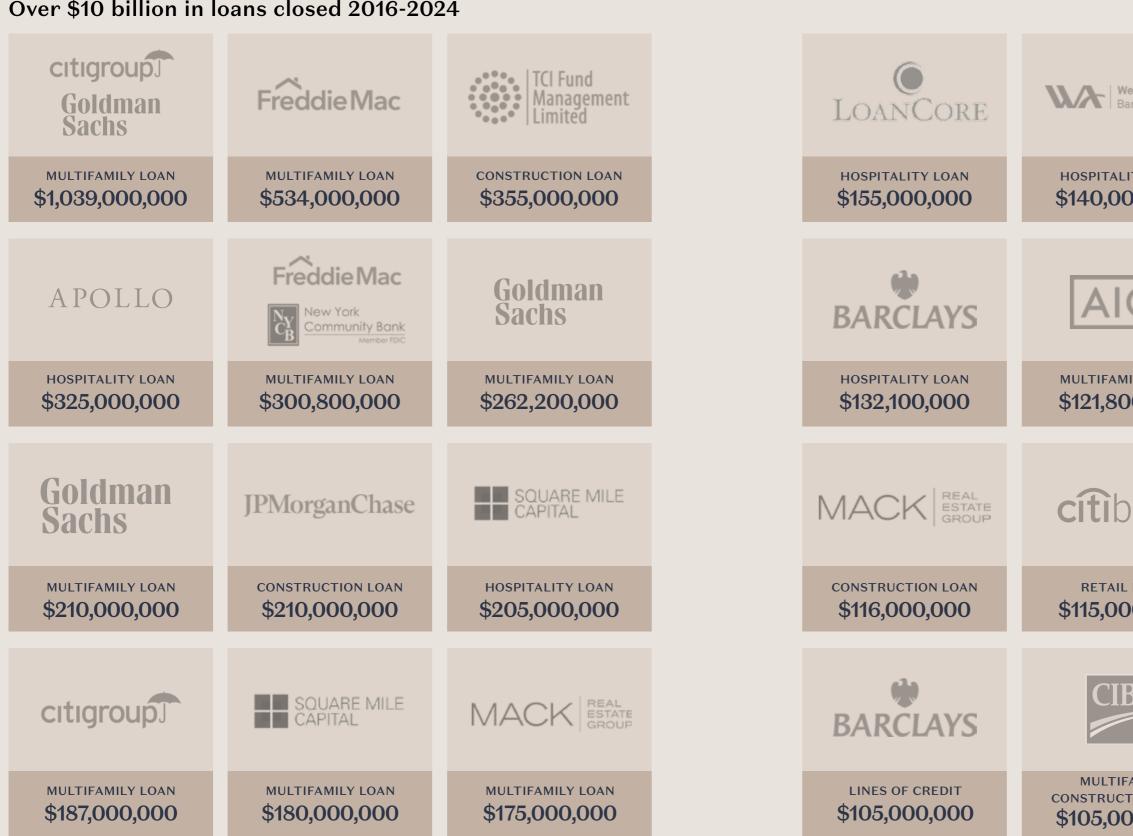
FINANCE & ACCOUNTING

63

INFORMATION TECHNOLOGY

9

26 | LIGHTSTONE



Strong Banking Relationships

Over \$10 billion in loans closed 2016-2024

Vestern Alliance Bancorporation®	\$ SIMON°	
LITY LOAN 00,000	CONSTRUCTION LOAN \$137,800,000	
G	CANYON PARTNERS, LLC	
MILY LOAN 30,000	MULTIFAMILY CONSTRUCTION LOAN \$120,000,000	
bank		
l loan 00,000	LAND LOAN \$115,000,000	
BC	<>> Bank OZK	
FAMILY TION LOAN 00,000	construction loan \$91,000,000	

Lightstone's Recent Logistics Acquisitions

Total Acquisitions: \$1.27BN since 2020



Q2 2022

CHICAGO, IL 23.2K SM I CLASS B

Q1 2021

HARRISBURG, PA 47.3K SM I CLASS B

Q4 2021

ATLANTA, GA 34.3K SM I CLASS B

Q2 2021

CHARLOTTE, NC 37.1K SM I CLASS A

Q4 2020

DALLAS, TX 60.3K SM I CLASS C Q2 2022

HOUSTON, TX 39.9K SM I CLASS C

Q1 2022

CHARLOTTE, NC 20.4K SM I CLASS A

Q3 2021

CINCINNATI, OH 54.8K SM I CLASS B

Q2 2021

MIAMI, FL 13.9K SM I CLASS B

Q2 2020

CINCINNATI, OH 54.8K SM I CLASS B

EB-5 Funds

Created All Jobs for All EB-5 Projects to Date*

FUND	EB-5 RAISED (MM)	I-526 PETITIONS APPROVALS	I-829 PETITIONS APPROVALS	I-924/I-956F PETITION APPROVALS	REPAYMENT BEGUN
Liberty Gardens Funds I& II	\$60	Yes	Yes	Yes	Yes
Liberty Gardens Fund III	\$50	Yes	Yes	Yes	Yes
Wall Street Tower Fund	\$100	Yes	Yes	Yes	Yes
MM Hotel Times Square Fund	\$70	Yes	Yes	Yes	At Loan Maturity***
Lightstone 28 Fund	\$62.5	Yes	Yes	Yes	Yes
LG Fund IV	\$70	Yes	Yes	Yes	Yes
MM Miami Hotel	\$47.5	Yes	Pending Filing	NA**	At Loan Maturity***
DTLA Fund 8	\$68	Yes	Pending Adjudication	NA**	At Loan Maturity***
DTLA Fund II	\$17.1	Yes	Pending Filing	NA**	At Loan Maturity***
DTLA Fund III	\$120	Pending Adjudication	Pending Filing	Yes	At Loan Maturity***
EB-5 RAISED		\$665MM			
INVESTORS		1,225			

I-526 APPROVAL RATE*

98%

TOTAL I-526 APPROVALS

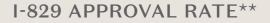
960



 * Based on projections by project economist

 ** USCIS ceased adjudicating petitions after the I-924 petition was submitted

*** Repayments expected to begin once loans mature

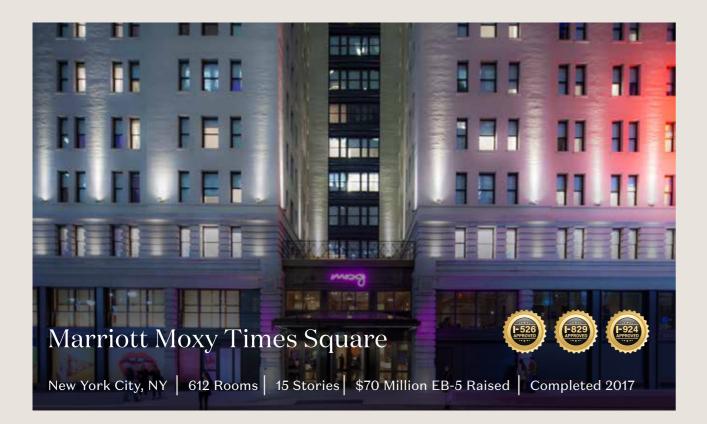


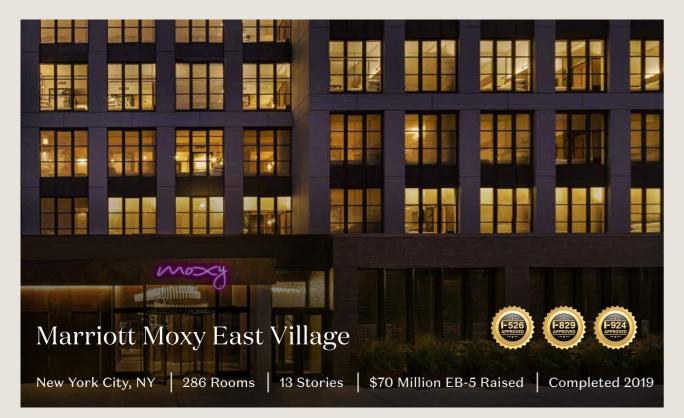
100%

REPAYMENTS TO ELIGIBLE INVESTORS***

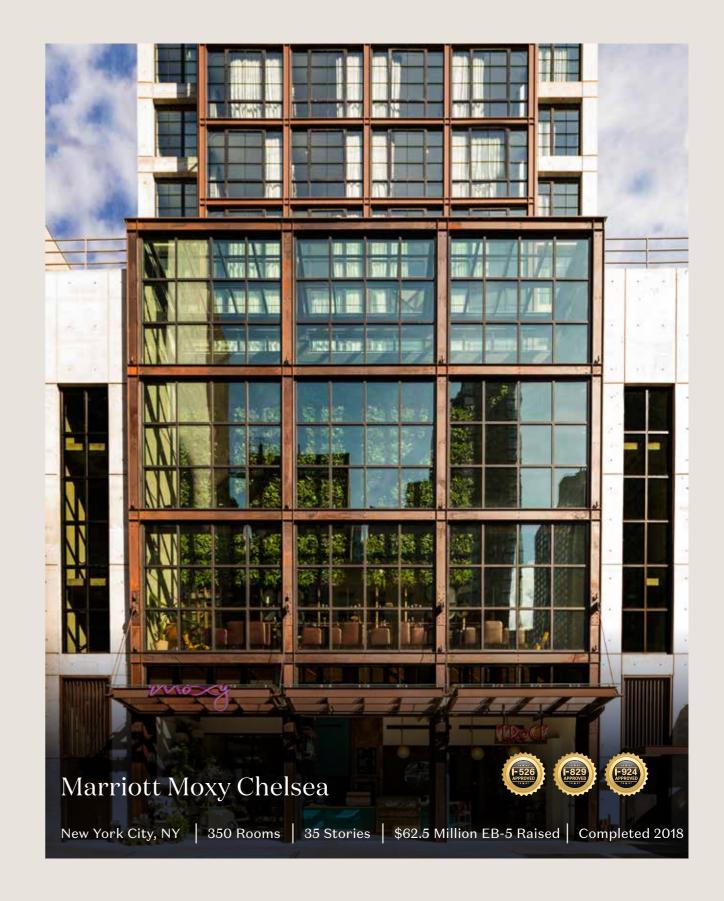
100%

EB-5 Showcase

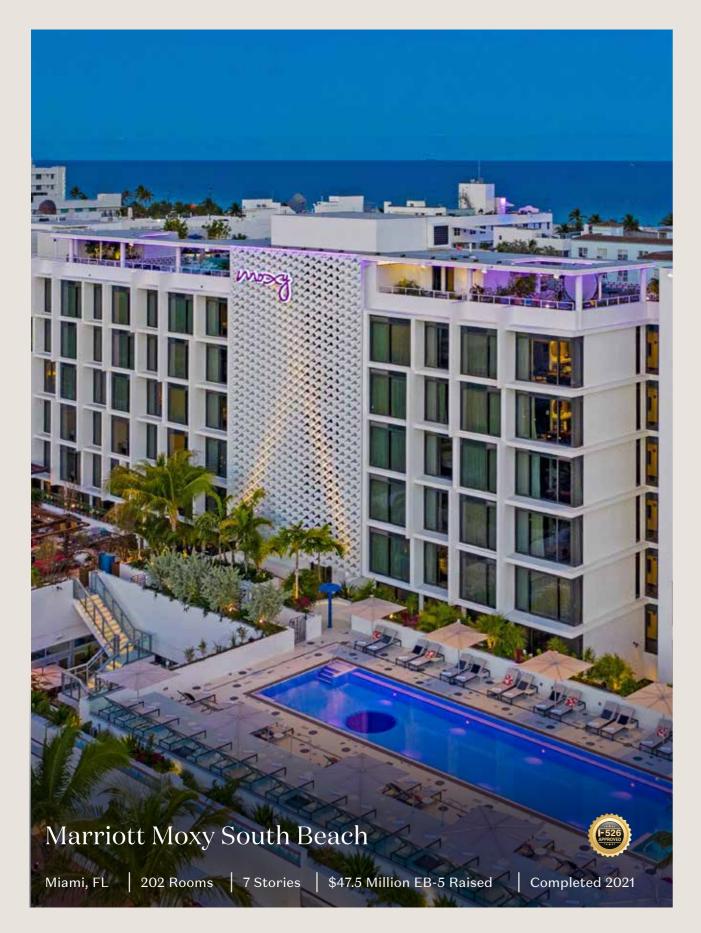


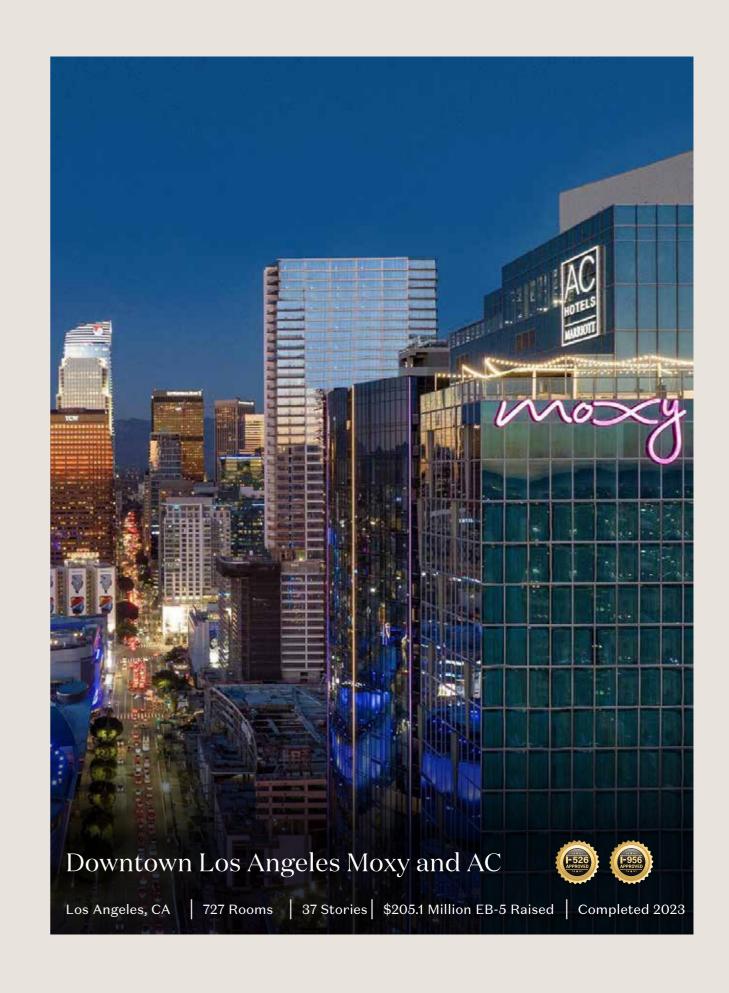


Marriott International has funded over \$100 million to Lightstone's hotel projects.

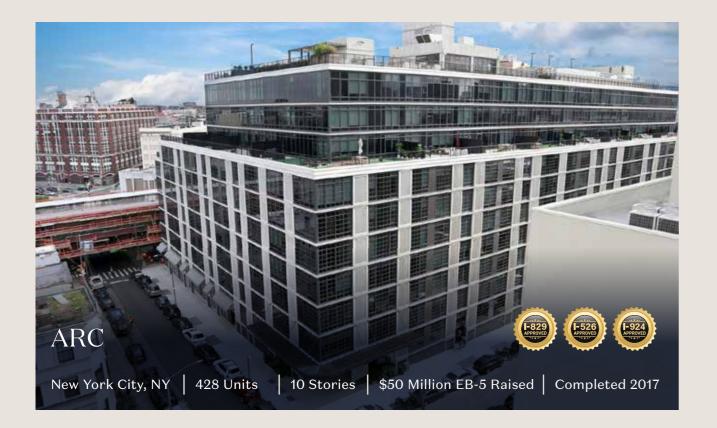


EB-5 Showcase

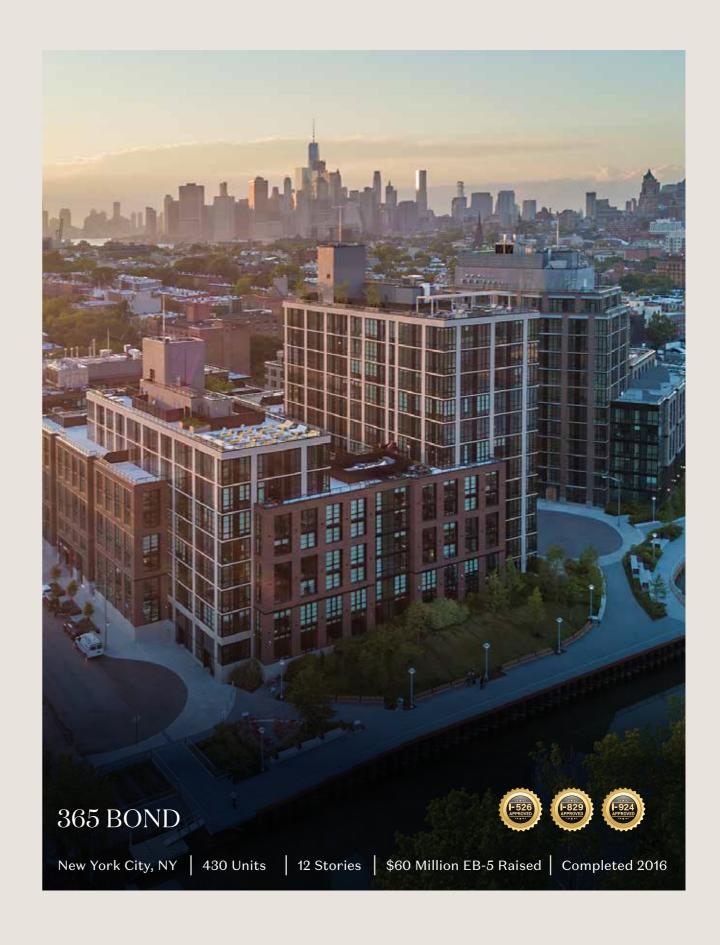




EB-5 Showcase







Lightstone Investment Process

BUY

- Target well-located, attractively priced assets
- Broad team with knowledge and extensive relationships in target markets
- Identify assets under-priced due to controllable challenges
- Lightstone's in-house capital provides ability to move quickly

FIX

- Aggressive asset management
- Leverage Lightstone's in-house experts to create value
- Heavy focus on cash flow

SELL

- Pursue wide marketing process to identify best prices
- Utilize relationships with large investors and brokerage firms for best execution of sale





What to Look for in an EB-5 Sponsor



• TEAM OF TOP PROFESSIONALS WITH EXPERIENCE TO PREVENT AND FIX ISSUES

- Construction and development
- Investing, legal, and finance experience



• RESOURCES

- Financial strength to carry projects to completion
- Long-term reputation borrowing directly with banks
- Diversification of holdings provides better ability to handle surprises

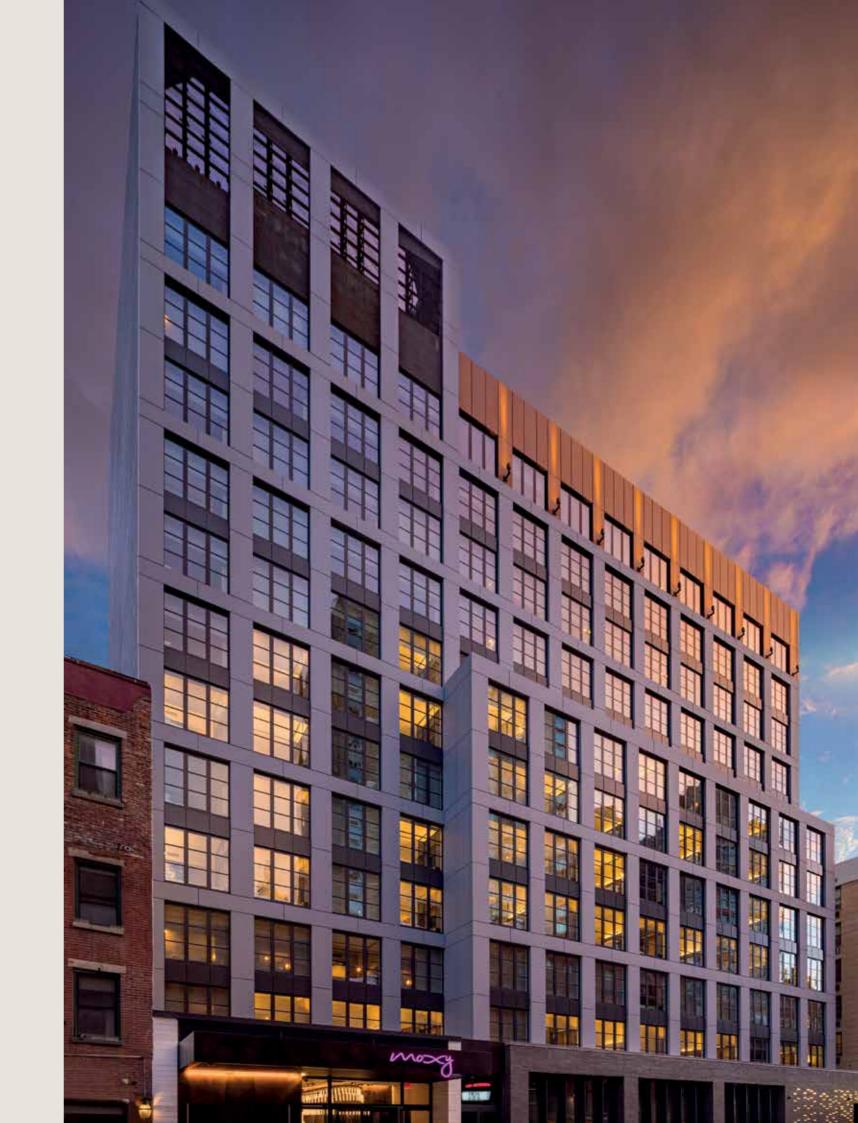


• INCENTIVES

• Paid to see EB-5 investors successful (instead of just receiving a commission for making EB-5 loan)

"Show me the incentive and I will show you the outcome."

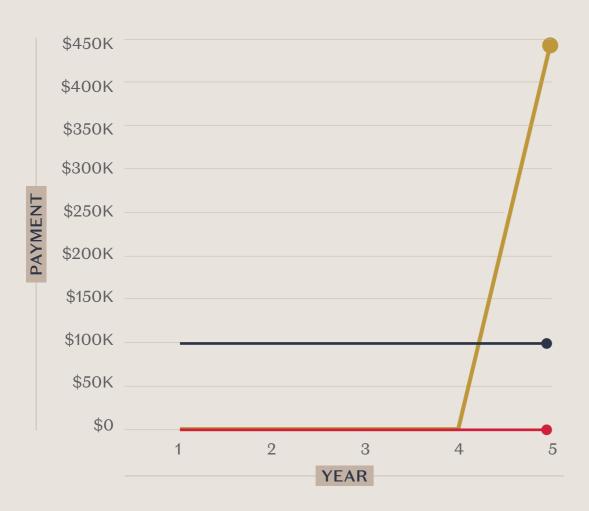
- CHARLIE MUNGER VICE CHAIRMAN, BERKSHIRE HATHAWAY



Incentives

Nearly all private real estate in the U.S. has been developed with the standard U.S. development model, not with EB-5 regional center funding.

PROFIT: LOAN BROKER VS LIGHTSTONE



Loan Broker
 Lightstone

Investor

Comparison

LIGHTSTONE

PROJECT SUCCESS Investment return based on successful exit strategy	INCENT
YES Invests in and controls project company	ALIGNN WIT INVEST
\$9.5 BILLION IN ASSETS Huge success - grew assets from \$88K in 1988 to \$10 BN in 2024	INVESTN TRAC RECO
545+ EMPLOYEES Broad knowledge in finance, development, & investments supervised by experienced team. Many attorneys and accountants on staff	EXPERIE TEA
STRONG MANAGEMENT TEAM Rated A+ by Standard & Poor's 2014-2024	COMPA TRANSPA
YES - \$1.8 BILLION Manager of \$1.8 BN in capital for 28,000 U.S. investors in 5 separate public companies	INVESTI MANAGE EXPERII
NO FAILED PROJECTS Lightstone's interests are aligned with investors, both incentive and ability to fix project issues	PROJE Failu

LOAN BROKER (REGIONAL CENTER)

ΓIVE	COMMISSION Loan Broker earns commission for sourcing loan.	
IENT H 'ORS	NONE No stake in project outcome, \$0 invested in project, no direct control over project	
MENT CK RD	NONE No investment experience because they have never invested their own capital	
NCED M	MARKETING FOCUSED Team of 4-20 sales and investor processing. Limited investment experience	
ANY RENCY	NONE Not evaluated by any credit rating or audit firm	
MENT MENT ENCE	NO EXPERIENCE Not a registered financial advisor, CPA, or licensed wealth manager and no prior fund management experience	
ECT IRE	COMMON Higher risk due to limited experience; no capital, incentive, or ability to fix project issues	

EB-5 PROJECT SELECTION

Lightstone vs. Loan Brokers

LIGHTSTONE	Extensive network of brokers, lenders, partners	 Extremely thorough process with multiple layers Only focus on opportunities where EB-5 investors are expected to be repaid 	Vertically integrated team investigates plan, budget, financing, risks, and threats	Lightstone itself takes the lead in closing on opportunity, raising financing, developing project, and exit strategy	In-house a manageme Lightstone after inves capital is ref and the pro refinanced the project
	01. PROJECT SOURCING	02. INVESTMENT REVIEW	03. DUE DILIGENCE	04. EXECUTION	^{05.} POST-CLO
LOAN BROKERS	Accepts whichever project is willing to pay fees	Investment review limited to whether project will pay commission	Limit review to whether EB-5 investors are likely to invest	Proceed on all projects where commissions are adequate	No furth involvem beyond pr updates it ro from devel

e asset nent by ne even estor's returned roject is ed/until et is sold

. _OSING

other ment project receives veloper



Project Description

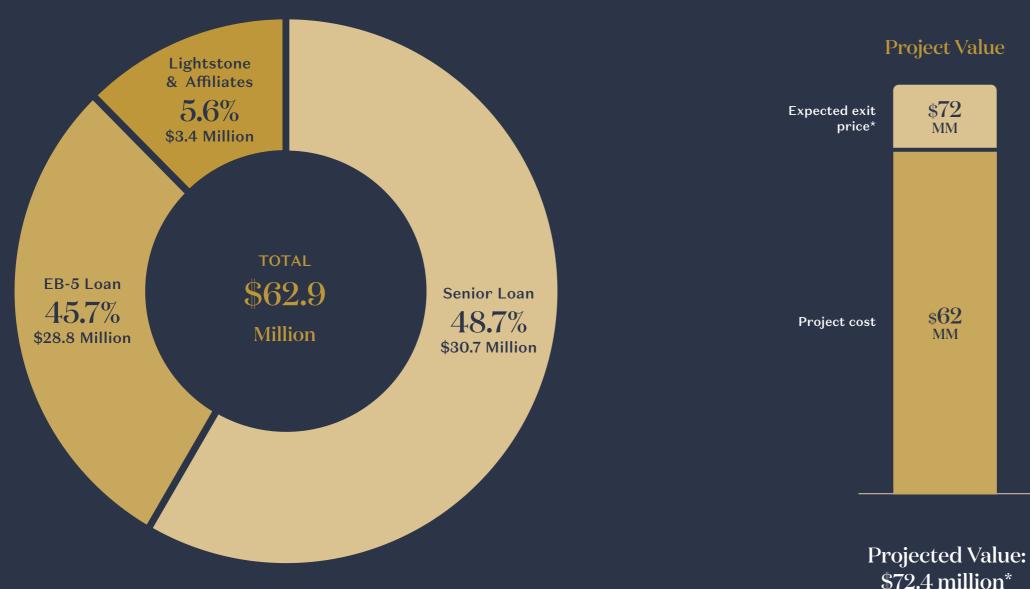
NY Gateway Logistics Center

1901 Corporate Drive, Tobyhanna, PA

100% Leased	All Jobs Created	
One-Day Drive from 50% of U.S. population	Lease 100% Guaranteed by Tenants	



Key Metrics



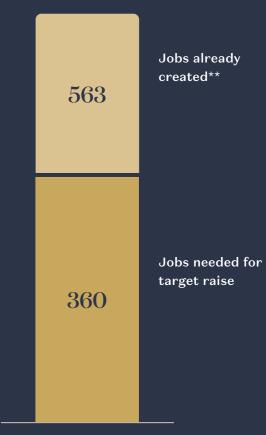
Project Capital Structure

Disclaimer: EB-5 Loan may be up to the \$28.8 million amount shown. Please see the offering documents for more details on the EB-5 Loan and for the full projected capital structure

- * There is no assurance that the project value will be achieved. A series of factors may present risks. Refer to the offering documents. Value based on estimates prepared by the Lightstone Industrial Team in 2024.

50 | LIGHTSTONE

Job Creation



Target Raise:

36 investors (\$28.8MM)

** Job creation estimated by Barnhart Economic Services using IMPLAN methodology

NY GATEWAY LOGISTICS CENTER

The Property is ideally located within a one-day drive of 50% of the U.S. population.

Direct access to a gross metropolitan product of \$1.28 trillion.

	POPULATION AND CONSUMER EXPENDITURE DENSITY
160	km radius: 30.8 million people / \$1.0 trillion
643	km radius: 83.2 million people / \$2.7 trillion annual expenditures
1,287	km radius: 159.5 million people / \$4.7 trillion annual expenditure (50% of U.S. total)

REGIONAL CONNECTIONS			
CITY	DISTANCE	DRIVE TIME	
Philadelphia, PA	185 km	2.0 Hours	
New York, NY	165 km	1.75 Hours	
Balitimore, MD	331 km	3.5 Hours	
Washington, D.C.	374 km	4.5 Hours	
Boston, MA	458 km	5.7 Hours	



Out-And-Back=25% of U.S. Population in a Day

MONTREAL

320 KM

BOSTON •

160 KM

• NEW YORK

• PHILADELPHIA

• BALTIMORE

• WASHINGTON, D.C.

RICHMOND

• NORFOLK

Strategic Location

Property is strategically located in a major transportation, warehousing, repackaging, and distribution corridor.

Fortune 500 and other major companies locate here because of access to major markets and low operating costs and taxes.













Kimberly-Clark

NY GATEWAY LOGISTICS CENTER

Property is surrounded by buildings owned by major property investors and Fortune 500 tenants









Big Pocono State Park (unbuildable)



State Gamelands 038 (unbuildable)

> Pocono Vall (residentia

Sierra View (residential)

Northeast Corridor Class-A Facility



YEAR BUILT

2023

ACRES

44.0

RENTABLE AREA **37,174** sq. meters

CLEAR HEIGHT

40'

PARKING SPACES

324

TRAILER STALLS

70 (expandable to 140)

PARKING RATIO

1.16 per 92 SM

Lightstone's purchase price of \$151/sf represents a 16% discount to market pricing of \$179/sf

Sales Comps

NUMBER	ADDRESS	CITY IN PA	BUILDING SF	YEAR SOLD	PRICE
Subject Property	1901 Corporate Center Dr East	Tobyhanna	400,140	2024	\$60,650,000
1	1495 E Harrisburg Pike, Bldg 1	Middletown	554,260	TBD	\$91,500,000
2	1495 E Harrisburg Pike, Bldg 2	Middletown	202,278	2024	\$37,780,000
3	525 Industrial Drive	Lewisberry	189,600	2024	\$28,425,000
4	3751 E Harrisburg Pike, Bldg 2	Middletown	305,870	2024	\$45,400,000
5	2070 N Union Street	Middletown	251,200	2024	\$38,000,000
6	615 Aviation Road	Reading	250,955	2024	\$42,701,825
7	2411 N. Kistler Ct	Kutztown	105,112	2024	\$22,550,000
8	247 Zion Church Rd	Hamburg	91,533	2024	\$17,584,000
9	800 Willowbrook Rd	Northampton	453,600	2022	\$91,000,000
10	323 Logistics Dr	Shoemakersville	317,162	2022	\$54,500,000
11	305 Nestle Way	Breiningsville	697,000	2021	\$134,640,143
12	405 Nestle Way	Breiningsville	404,000	2021	\$78,041,058
13	9024 Old Route 22	Bethel	304,000	2021	\$45,853,600
	Comps Average		317,428	2023	\$55,998,125

NY GATEWAY LOGISTICS CENTER

TRUE COMP PRICE/SF	TRUE COMP CAP RATE
\$151	5.9%
\$165	5.3%
\$187	5.3%
\$150	5.6%
\$148	5.6%
\$151	5.3%
\$170	6.2%
\$215	5.4%
\$192	5.5%
\$201	4.6%
\$172	4.5%
\$193	N/A
\$193	N/A
\$151	3.3%
\$179	4.9%

Two Tenants with 10 Year Commitments

Rowan Electric Appliances, LLC was established in the U.S. in 2017. Their clients include Walmart, Home Depot, Best Buy, Amazon, Target, and TikTok.

Cope Services Inc. is a third party logistics ("3PL") provider capable of warehousing, fulfillment, logistics, and, information system/sales support. With 10+ years of experience, Cope has built a book of business that includes servicing Rowan through their U.S.-based logistics platform.





Tenant Profiles	occupied 100%	lease term 10 years
Rowan Electric Appliances LLC	но Torrance, CA	square meters 26,012
Cope Services LLC	но Eastvale, CA	square meters 11,161

NY GATEWAY LOGISTICS CENTER

sales from this property \$59MM

SALES FROM THIS PROPERTY \$49MM



In place rents of \$8.30/sf represent opportunity for 32% increase to market rent of \$10.96/sf

Lease Comps

NUMBER	ADDRESS IN PA	TENANT	YEAR BUILT	LEASE TERM	START DATE
Subject 1901 Corporate Property Center Dr. East	1901 Corporate	Rowan Electric	2023	10 yrs	Q4 '24
	Cope Services	2023	10 yrs	Q4 '24	
1	111 Logistics Dr, Shoemakersville	Niagara Bottling	2019	5 yrs	Q4 '23
2	800 Willowbrook Rd	Sysco	2022	10 yrs	Q4 '22
3	1051 Carson Ct, Easton	W.W. Grainger	2022	7 yrs	Q3 '22
4	3895 Eastgate Blvd, Easton	GOAT	2015	7 yrs	Q3 '22
5	9606 West Hills Ct, Fogelsville	NFI Industries	2017	5 yrs	Q2 '22
6	9677 West Hills Ct, Kutztown	NFI Industries	2017	4 yrs	Q2 '22
7	3943 Easton-Nazareth Hwy	DSV	2022	7 yrs	Q1 '22
8	871 Nestle Way, Breinigsville	Olympus	2007	7 yrs	Q3 '24
9	3363 Gun Club Rd, Nazareth	Western Post	2024	10 yrs	Q3 '24
10	860 Nestle Way, Breinigsville	Bazzini	2003	7 yrs	Q2 '24
11	3965 Easton-Nazareth Hwy, Easton	Carbel	2022	5 yrs	Q2 '24
12	250 Boulder Rd, Breinigsville	JM Rapp	2001	5 yrs	Q1 '24
13	651 Cesanek Rd, Northampton	ALDI	2023	7 yrs	Q2 '23
	Comps Average		2016	6.6 yrs	

NY GATEWAY LOGISTICS CENTER

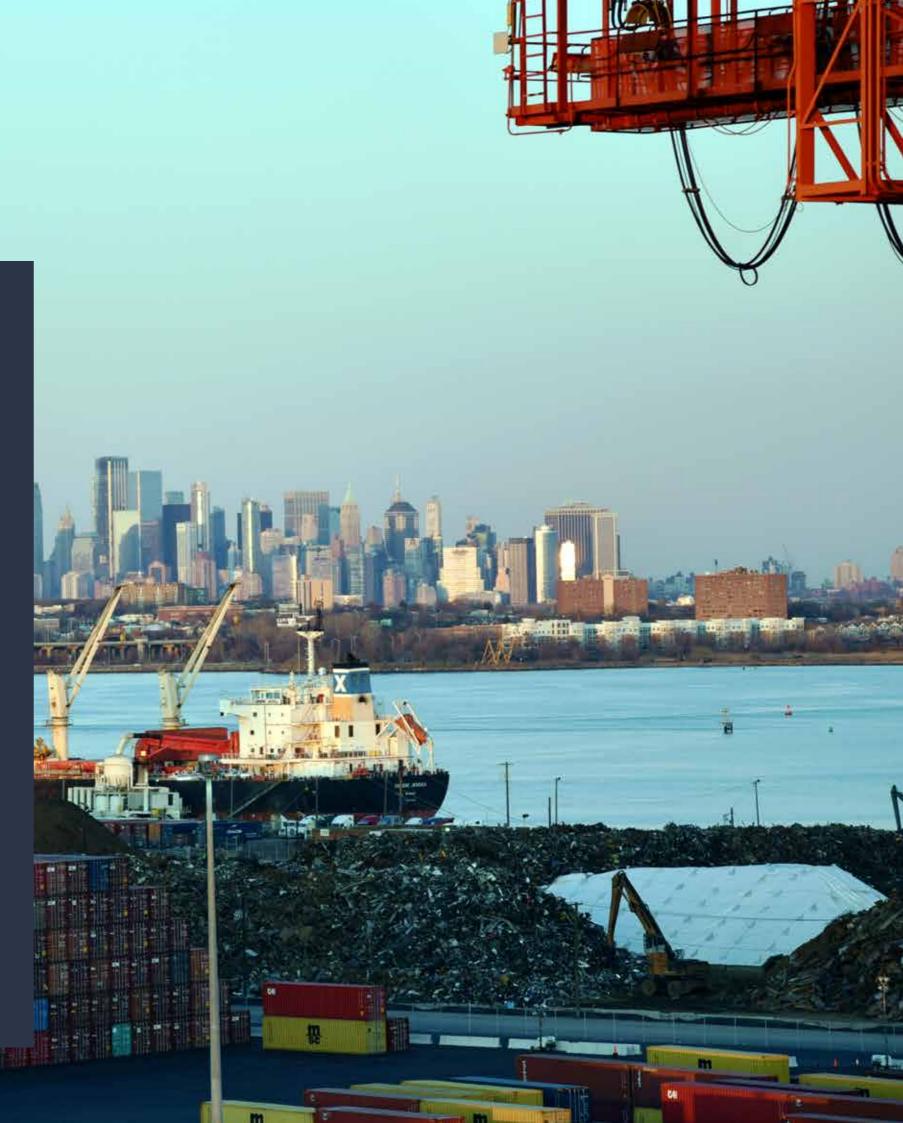
RENT GROWTH SINCE	ADJUSTED RENT/SF
	\$8.30
	\$8.30
5%	\$10.10
13%	\$10.47
16%	\$10.98
16%	\$10.12
18%	\$10.46
18%	\$10.46
21%	\$10.11
1%	\$12.53
1%	\$10.15
2%	\$12.14
2%	\$11.88
4%	\$12.18
8%	\$10.90
	\$10.96

New York Gateway

MAERSK

Northeast Pennsylvania is the primary inland hub for the New York Metro Area.

- 1-day drive to 50% of U.S. population including 4 of the top 10 cities and 60% of Canadian population
- 31 million people with annual expenditures of \$1.0 trillion within a 160 km radius
- 83 million people with annual expenditures of \$2.7 trillion within a 640 km radius
- 160 million people with annual expenditures of \$4.7 trillion within a 1,200 km radius



NY Gateway provides logistics to major U.S. wealth centers

- Region's economic power surpasses the national average by 19.8%
- Heightened purchasing power of population attracts major retailers to enter and expand operations in the region
- Region's affluence and population's disposable income encourages demand for next-day and same-day deliveries

60.8_{MM} Population

54.2% Population Age 25-64

4.5% **Unemployment Rate**





30.8_{MM}

Total Employment

The Northeast **Industrial Corridor is** one of the most pivotal hubs in the nation

- #1 Most densely populated metropolitan areas in the U.S.
- #1 Busiest corridor in the eastern U.S.
- #1 Busiest port in the eastern U.S. (Port of New York/ New Jersey)
- \$238BN worth of goods moved through Ports of NY/NJ in 2023
- 321,423 containers of rail cargo moved though Port of NY/NJ just in January-June 2024





Market Outlook¹

- Average asking rents increased 6% to \$14.46/sf in the NY-NJ-PA industrial corridor.
- Net Absorption, a metric that measures commercial real estate's demand relative to supply, was recorded positive at 5.6 msf by June 2024.
- Positive net absorption is anticipated through 2026, becoming well-positioned for sustained growth in the corridor.

¹Cushman & Wakefield Research, Mid-Year 2024

Top Metro Population As of 2022

1	New York
2	Los Angeles
3	Chicago
4	Dallas
5	Houston
6	Washington DC
7	Philadelphia
8	Atlanta
9	Miami
10	Phoenix

19.6MM
12.9 MM
9.4 MM
7.3 MM
7.3 MM
6.4 MM
6.2 MM
6.2 MM
6.1 MM
5.0 MM

Industrial & Logistics

The Northeast Industrial Corridor has exceptional connectivity



CARGO

- John F. Kennedy Airport ranks in the top 10 in the U.S. for annual air cargo activity and top 25 globally.
- Approximate throughput of 1.4 million tons of cargo in 2023.
- Newark Liberty Airport had an approximate throughput of 695,000 tons of cargo in 2023.
- Other airports within a half-day drive had a total combined throughput of 1.3 million tons in 2023.

PORT

- Port of New York & New Jersey is the 2nd busiest in the U.S., handling 5.3 million loaded TEUs (Twenty-Foot Equivalent Unit)/1.27 billion metric tons in 2023.
- \$238 billion worth of goods moved through the ports in 2023.
- Largest 250-mile radius population of any port in North America.

HIGHWAY

- - annually.
- •

- annually.

 I-80 (New York-Northern New Jersey) serves 4 million trucks annually, representing 24% of all truck traffic in the U.S.

I-476 (Philadelphia-Southern New Jersey) serves an average of 94.9 million vehicles

I-83/78/95 (Baltimore) serves an average of 36.5 million vehicles annually. \$1 billion in infrastructure funding has been pledged over the next 10 years by the Pennsylvania Department of Transportation.

I-270 (Washington D.C.) serves an average of 95.3 million vehicles annually. \$200 million in infrastructure funding has been pledged.

I-95 (Richmond, VA) serves 9 million trucks per year. \$3 billion in infrastructure funding has been pledged.

I-76/80 (Pittsburgh) serves 15 million vehicles

John F. Kennedy International Airport

One of the busiest airports for cargo in North America

AIRPORT ACTIVITY

John F. Kennedy International Airport

		PASSENGERS	CHANGE FROM PREVIOUS YEAR	AIRCRAFT OPERATIONS	CARGO TONNAGE	
	2015	56,884,730	+ 6.9%	439,301	1,332,061	The start
	2016	59,103,472	+ 3.9%	452,407	1,315,358	11-2
	2017	59,488,982	+ 0.7%	448,331	1,394,509	-4
1	2018	61,636,235	+ 3.6%	455,495	1,422,160	CERT DE LE CARDINAL
	2019	62,571,463	+ 1.5%	456,179	1,338,419	
-	2020	16,630,642	- 73.4%	199,767	1,152,601	275
	2021	30,788,322	+ 85.1%	290,744	1,574,206	
=7	2022	55,287,711	+ 79.6%	449,238	1,545,624	
	2023	62,464,331	+ 13.0%	481,126	1,587,954	
1	2		and the second			

A local gateway to global destinations

\$19**B**

Infrastructure upgrades and expansions are underway

BEST AIRPORT IN NORTH AMERICA 2nd consecutive year¹

62 MM

Passengers/year

\$51 BN Sales



#6

Busiest Passenger Airport in U.S.



Busiest Passenger Airport in the World

Port of **New York & New Jersey**

The Port of New York & New Jersey's global carrier network, superior location and faster-to-market service record provide vital links to international markets.

#20

container port in the world



Worth of goods moved through this port



1	LA/Long Beach	16,493,191	+0.6%	35%
2	New York/New Jersey	8,330,477	+ 3.2%	17%
3	Savannah	5,376,448	+ 5.9%	11%
4	Houston	3,936,210	+ 5.4%	8%
5	Virginia	3,429,654	+ 3.1%	7%
6	Charleston	2,581,375	+ 1.6%	5%
7	Seattle/Tacoma	2,256,075	- 2.2%	5%
8	Miami	2,151,626	+ 1.0%	5%
9	Oakland	2,118,482	- 0.7%	4%
10	Maryland	1,105,289	+ 3.5%	2%

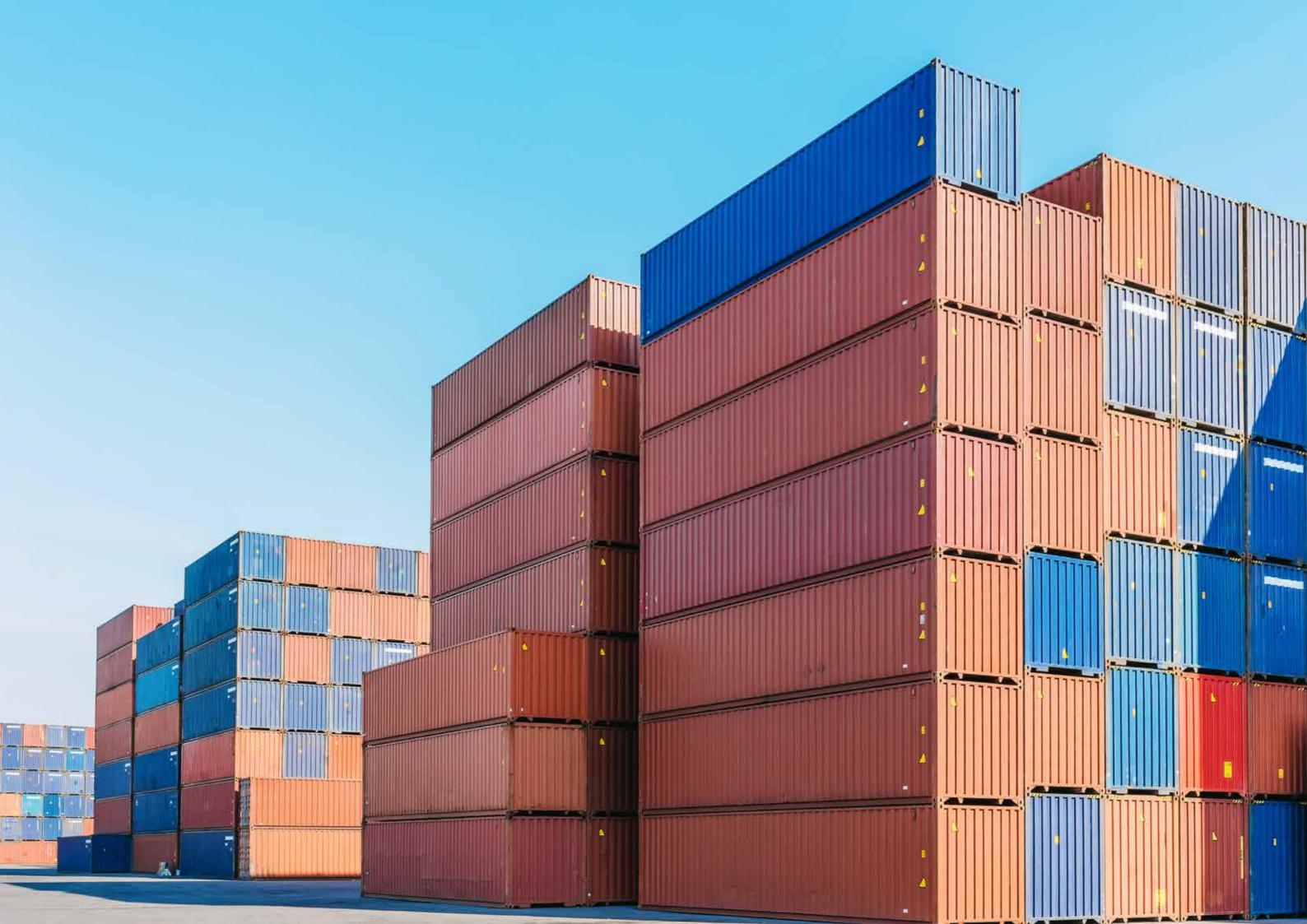
*Compound Annual Growth Rate (CAGR) FY2023 vs. FY2006; **Share of the Top Ten

PORT GATEWAY

Source: AAPA and Port Websites; based on total container throughput excluding domestic

The 2nd busiest cargo port in the U.S.





USCIS Accepts Bridge Financing

USCIS policy manual allows bridge financing to be used even when EB-5 was not contemplated at the time of acquiring the bridge financing.



U.S. Citizenship and Immigration Services

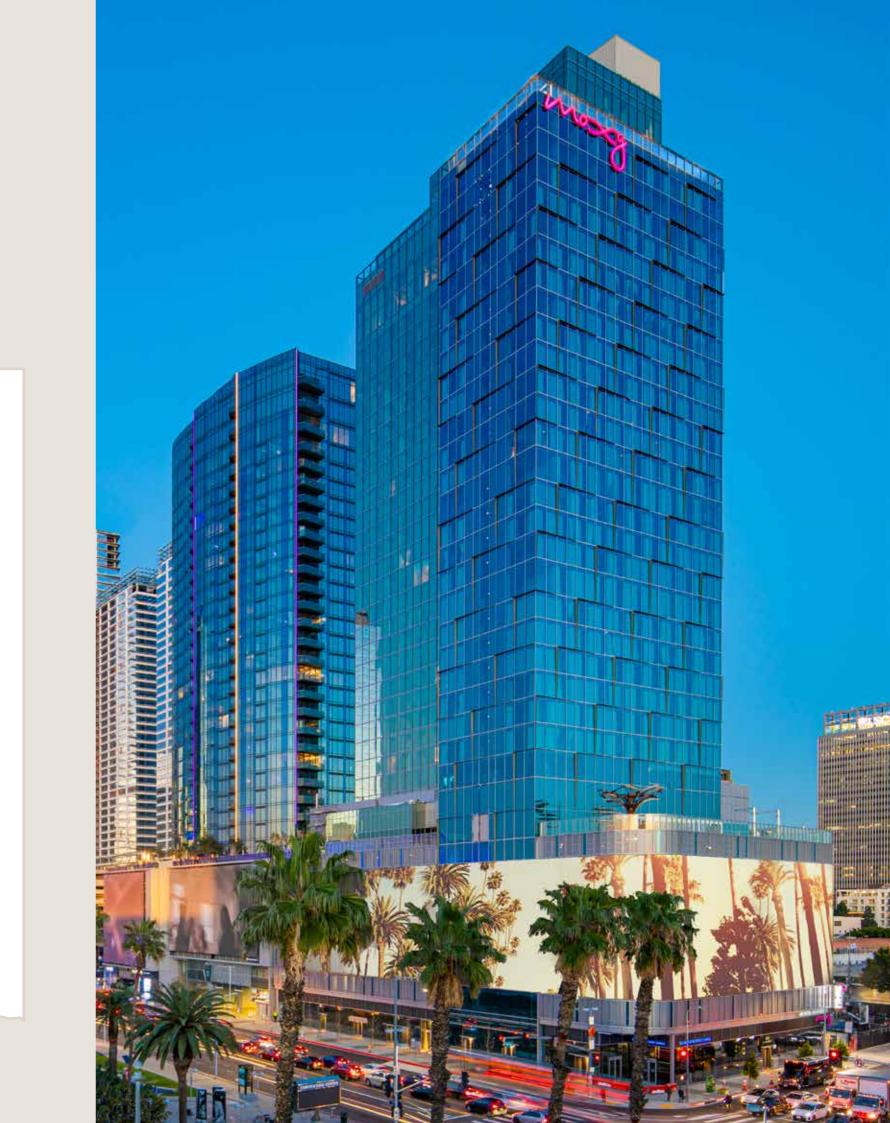
USCIS Policy Manual

Chapter 2 - Immigrant Petition Eligibility Requirements

1. Bridge Financing

A developer or principal of a new commercial enterprise, either directly or through a separate job-creating entity, may use interim, temporary, or bridge financing, in the form of either debt or equity, prior to receipt of immigrant investor capital. If the project starts based on the interim or bridge financing prior to receiving immigrant investor capital and subsequently replaces that financing with immigrant investor capital, the new commercial enterprise may still receive credit for the job creation under the regulations.

Generally, the replacement of temporary or bridge financing with immigrant investor capital should have been contemplated prior to acquiring the original temporary financing. However, even if the immigrant investor financing was not contemplated prior to acquiring the temporary financing, as long as the financing to be replaced was contemplated as short-term temporary financing that would be subsequently replaced by more permanent long-term financing, the infusion of immigrant investor financing could still result in the creation of, and credit for, new jobs.



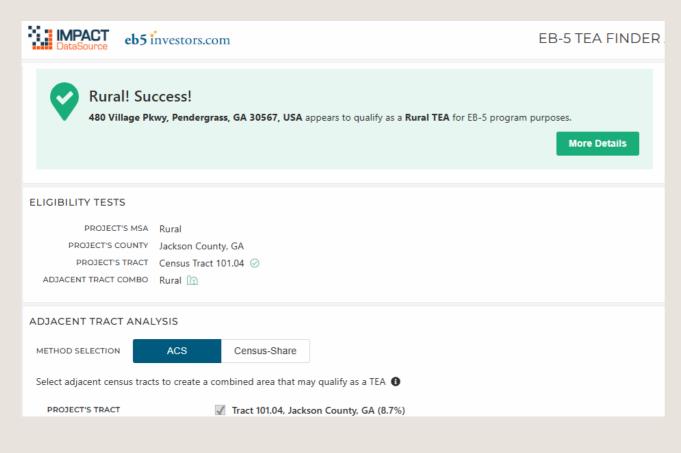


Project Documents

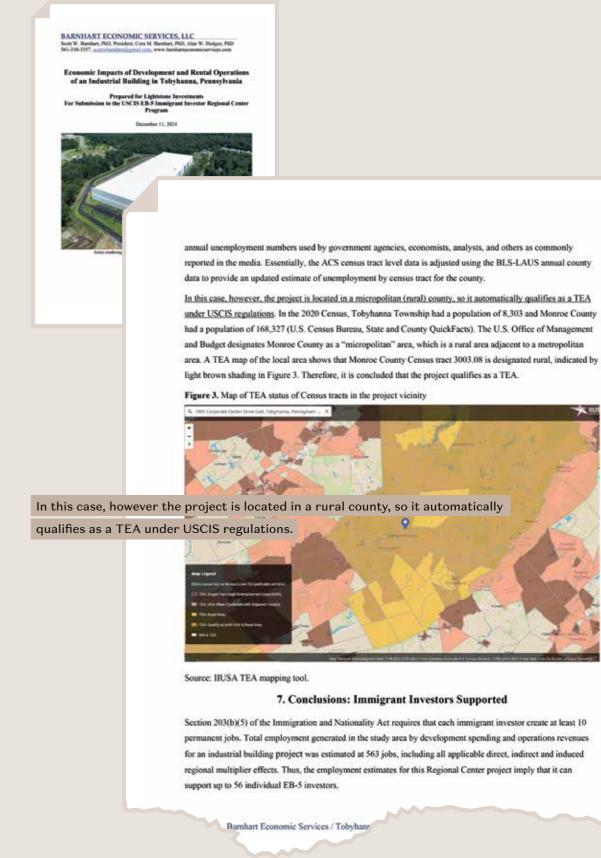
Rural Designation IIUSA: NY Gateway Logistics Center is in a rural county



Impact Datasource: NY Gateway Logistics Center is in a rural county



Economic Impact Study: NY Gateway Logistics Center is in a rural county



Job creation for target raise reached

Project Activity	Impact Type	Employment (Jobs)	Labor Income	Value Added	Output
	Direct Effect	253	\$17,304,397	\$18,645,940	\$37,060,739
Development	Indirect Effect	55	\$3,596,748	\$5,713,869	\$10,896,592
Expenditures, 2022-24	Induced Effect	272	\$15,409,674	\$24,710,395	\$40,431,900
	Total Effect	579	\$36,310,818	\$49,070,204	\$88,389,231
	Direct Effect	23	\$450,952	\$1,438,853	\$4,269,249

Project economist has estimated enough jobs for the target raise have already been created

BARNHART EC Sont W. Bambart, PhD 541-338-3357, scenedo	ONOMIC SERVICES, LLC Proident, Con M. Barnhart, PhD, Alan W. Hodges, Control of the Service Antibartyonometer service of	nD m	
of an Industr	acts of Development and Rental Operial Building in Tobyhanna, Pennsyl	vania	
For Submission to	Prepared for Lightstone Investments the USCIS EB-5 Immigrant Investor Region Program	ul Center	
	December 11, 2004		
C			
1977	Table ES1. Summa area of Tob	ry of economic im yhanna, Pennsylva	
	Project Activity	Impact Type	Employn (Jobs)
		Direct Effect	253
	Development Europeditures	Indirect Effect	55
	Expenditures, 2022-24	Induced Effect	272
		Total Effect	<u>579</u>
		Direct Effect	23
	Rental Revenues,	Indirect Effect	16
	2025-26	Induced Effect	28
		Total Effect	<u>66</u>
	Total		645
	Total applicable job development jobs fo construction period		563
		tors supported	56
	Number EB-5 invest	tors supported	50
		al raised, \$800,00 I TEA	\$44,800

Project economist has estimated 563 jobs are expected to be created.

ent	Labor Income	Value Added	Output
	\$17,304,397	\$18,645,940	\$37,060,739
	\$3,596,748	\$5,713,869	\$10,896,592
	\$15,409,674	\$24,710,395	\$40,431,900
	\$36,310,818	\$49,070,204	<u>\$88,389,231</u>
	\$450,952	\$1,438,853	\$4,269,249
	\$774,071	\$1,237,288	\$2,583,605
	\$1,599,360	\$2,504,796	\$4,060,176
	<u>\$2,824,383</u>	\$5,180,937	<u>\$10,913,031</u>
	\$39,135,201	\$54,251,141	<u>\$99,302,262</u>

and EB-5 investor potential for an industrial building in the multicou

4,800,000

tot sum due to rounding. tic data for study area counties (IMPLAN Group, LLC).

Bridge financing repayment

USCIS: bridge financing is a permissible use of EB-5 proceeds

GT GreenbergTraurig

February 17, 2023

Via Email

Mr. Jonathan Rabinow The Lightstone Group Jrabinow@lightstonegroup.com

Re: Bridge Financing for DTLA Fund III LLC

Dear Mr. Rabinow:

U.S. Citizenship & Immigration Services ("USCIS") has written a policy manual (the "Policy Manual") which outlines certain adjudication requirements of the EB-5 Program and provides internal policy guidance for adjudicating EB-5 applications such as a Form I-526E, Immigrant Petition by Regional Center Investor ("I-526E Petition"). The Policy Manual is applicable to, and binding on, all USCIS employees. This letter is intended to address the use of bridge financing in EB-5 by DTLA Fund III LLC.

I. Use of Bridge Financing

In March 2022, the U.S. Congress passed the EB-5 Reform and Integrity Act of 2022 (the "RIA"), which is applicable to all new I-526E Petitions with USCIS. The new statute does not mention the use of bridge financing. Moreover, as of the date of this letter, USCIS has not published further regulations or guidance on the use of bridge financing under the RIA.

In the absence of new regulations or guidance from USCIS, we can look to the guidance in the USCIS Policy Manual on the use of bridge financing for EB-5 for petitions filed prior to March 2022 and the passage of the RIA. The Policy Manual explicitly stated regarding the use of bridge financing:

"A *developer* or principal of a new commercial enterprise, either directly or through a separate job-creating entity, may utilize interim, temporary or bridge financing, in the form of either debt or equity, prior to receipt of EB-5 capital." [emphasis added]

Accordingly, if an EB-5 Project, such as the hotel development project to be partially funded by DTLA Fund III LLC, commences based on interim or bridge financing prior to the receipt of EB-5 capital and subsequently replaces such interim or bridge financing with EB-5 capital, an EB-5 investor in the new commercial enterprise will receive credit for jobs created from such interim or bridge financing.²

In order for an EB-5 investor to receive such credit, the replacement of such interim or bridge financing with EB-5 capital generally should have been contemplated prior to the acquisition of such interim or bridge financing.³ Even if the EB-5 capital was not contemplated by an EB-5 acquisition of bridge financing, as long as the interim or bridge financing.

CIS simply statea:

"[C]onsistent with the policy as set forth in the May 30, 2013, Policy Memorandum, the focus is on the nature of the underlying financing in order to determine that the financing to be replaced by the EB-5 funds is truly bridge or temporary financing or if the EB-5 funds are being used to merely refinance longer-term debt. If the underlying financing was bridge financing, which is a fact-based determination based on the terms of the underlying financing and the circumstances surrounding the use, application, and plan at the time the financing was obtained to replace it with other longer-term financing such as EB-5 funds, then jobs created through the use of the bridge financing could still be credited to the EB-5 investors."

2018 confirmed again that "USCIS Polic

"(C)onsistent with the policy as set forth in this May 39, 2013, Policy Memorandum, the focus is on the nature of the underlying financing in order to determine that the financing to be replaced by the EB-5 funds is truly bridge or temporary financing or if the EB-5 funds are being used to merely refinance longer-term debt. If the underlying financing was bridge financing, which is a fact-based determination based on the terms of the underlying '/ financing and the circumstances surrounding the use, application, and plan at the time the financing was obtained to replace it with other longer-term financing such as EB-5 funds, then jobs created through the use of the bridge financing could still be credited to the EB-5 investors.⁵

hot EB-5 finan

U.S. Department of Homeland Security U.S. Citizenship and Immigration Services Immigrant Investor Program

131 M Street, NE, Mailstop 2235

Washington, DC 20529



January 23, 2024 Date:

Smith Western Regional Center, LLC C/O Stephen Smith 9500 Roosevelt Way NE, Suite 300 Seattle, WA 98115

- Application: Form I-956F Application for Approval of an Investment in a Commercial Enterprise
- Applicant(s): Smith Western Regional Center, LLC ID1418251794
- Re: Initial I-956F, Application for Approval of an Investment in a Commercial Enterprise INF2360002620

On February 22, 2023, Smith Western Regional Center, LLC ("the Regional Center") filed a Form I-956F to request an Initial I-956F, Application for Approval of an Investment in a Commercial Enterprise in accordance with section 203(b)(5)(F) of the Immigration and Nationality Act ("INA"). The Regional Center was initially approved for designation in the Regional Center Program ("the Program")¹ on June 18, 2015.

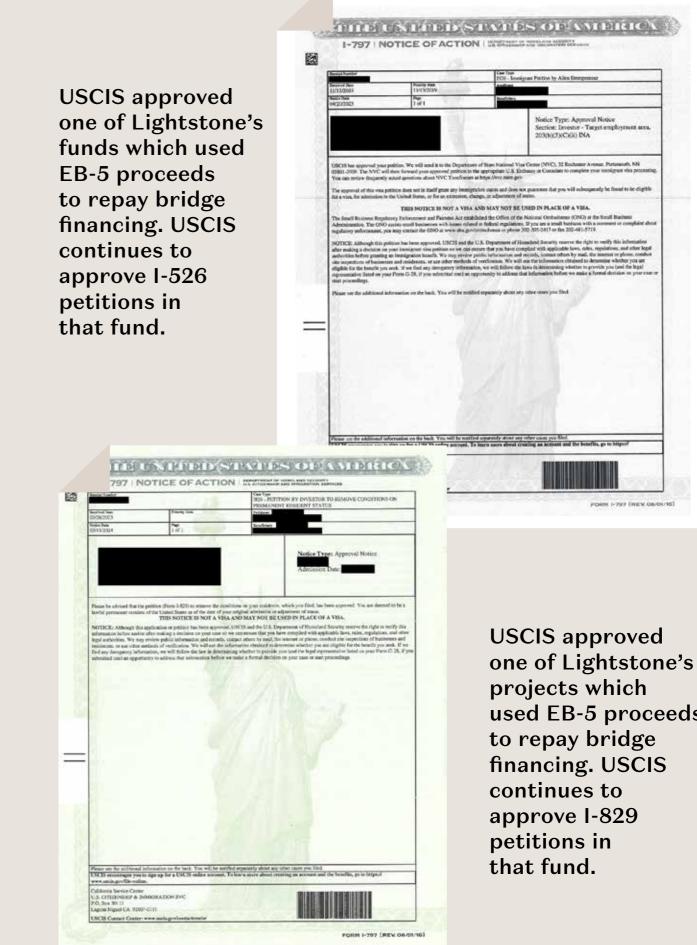
Specifically, the Form I-956F requests the following:

• Determination of EB-5 compliance for initial I-956F, Application for Approval of an Investment in a Commercial Enterprise.

Effective as of the date of this notice, and as discussed further below, USCIS approves the Regional Center's request

¹ INA § 203(b)(5)(E) and its predecessor at Sec. 610 of the Departments of Commerce, Justice, and State, the Judiciary, and Related Agencies Appropriations Act of 1993, Pub. L. 102-395 (repealed by the EB-5 Reform and Integrity Act of 2022, Div. BB of the Consolidated Appropriations Act, 2022, Pub. L. No. 117-103).

USCIS approved one of Lightstone's funds, which used EB-5 proceeds to repay bridge financing.



used EB-5 proceeds



© 2024 All Rights Reserved